

Exploring the Emerging Airports Potential

20-21st October 2015
The Regency Hotel, State of Kuwait



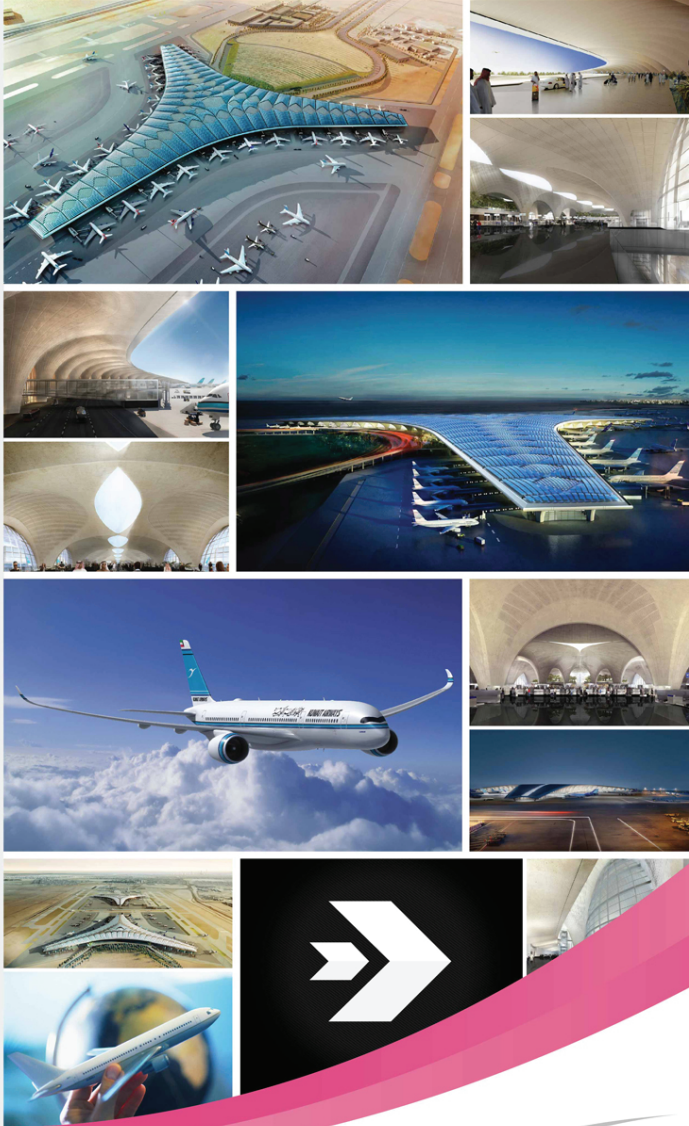
Organised by	In association with
	أكسيو ناچ التجارة العالمية بالكويت

in conjunction with

5th Annual

The logo consists of the letters "EMM" in a stylized, blue, outlined font. Below it, the word "AWARDS" is written in a smaller, blue, all-caps sans-serif font. To the right of the text is a 3D rendering of a silver trophy with a globe on top and a starburst effect.

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5th Annual
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CONFERENCE & EXHIBITION

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His Excellency Essa Ahmad Al-Kandari
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20-21st October 2015, The Regency Hotel, State of Kuwait

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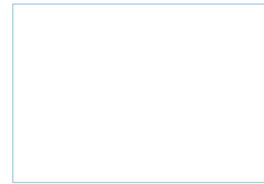
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Honeywell

We thank our Exhibitors



We thank our Exhibitors



Delegates participating from:



Conference Agenda

Conference Day 1
20th of October 2015, Tuesday

08.30 - 09.20	Conference Registration
09.20 - 10.00	Exhibition Tour
10.00 - 10.10	 <p><i>Keynote by</i> H.E. Fawaz A. Al - Farah President Directorate General of Civil Aviation State of Kuwait</p>
10.10 - 10.20	 <p><i>Welcome note</i> Engr. Yousef Al-Fouzan Director General Directorate General of Civil Aviation State of Kuwait</p>
10.20 - 10.30	 <p><i>Presentation by</i> Rasha Al Roumi Chief Executive Officer Kuwait Airways</p>
10.30 - 10.40	 <p><i>Enormous opportunities for Aviation Industry in Kuwait</i> Ahmed A. Alzabin Vice Chairman & CEO Aviation Lease and Finance Co. (ALAFCO) State of Kuwait</p>
10.40 - 10.50	 <p><i>Passenger experience improvement and future development of self-services</i> Hassan El-Houri Group Chief Executive Officer National Aviation Services (NAS) State of Kuwait</p>
10.50 - 11.10	 <p><i>Erbil International Airport and a year of challenges for Kurdistan</i> Talar Faiq Chief Executive Officer Erbil International Airport</p>
11.10 - 11.30	Refreshment Break

Conference Agenda

Conference Day 1
20th of October 2015, Tuesday

11.30 - 12.00	 <p><i>Taking your airport to the next level - technology integration and innovation</i> Adonis Succar Business Development Manager SITA</p>
12.00 - 12.20	 <p><i>Inspiring Better Smart Airports</i> Amir Emam Senior Strategic Marketing/Business Development Manager- Middle East/Africa, Honeywell</p>
12.20 - 12.40	 <p><i>Presentation by: Smiths Detection</i> Speaker to be confirmed</p>
12.30 - 13.15	<i>5th annual Emerging Markets Airports Awards (EMAA) presentation ceremony</i>
13.15	Day 1 ends, followed by Lunch
13.15 - 14.00	Lunch Break
14.00 - 16.00	Business networking

Exhibitor closes at 4.30Pm

Conference Agenda

Conference Day 2
21st of October 2015, Wednesday

09.00 - 09.10	<i>Review Day 1</i> Engr. Yousef Sulaiman Al-Fouzan Director General, Directorate of Civil Aviation, State of Kuwait
09.10 - 09.20	<i>Keynote: Ministry Of Interior</i>
09.20 - 09.40	 <i>Aviation Training Requirement in Kuwait and Region</i> Jamal Al-Foudari Training Manager Australian College
09.40 - 10.00	 Pedro Russo Business Development Manager ThyssenKrupp Elevator Middle East
10.00 - 10.20	 <i>Data Center dynamics – Application Centric Infrastructure for Aviation</i> Scott Manson Manager Regional Sales CISCO
10.20 - 10.40	 <i>How to improve airport ground operation around aircraft</i> Yakin Dabda Sales Manager Cavotec, Middle East
10.40 - 11.00	Networking Break
11.00 - 11.20	 <i>Presentation by: Kamesh Rao</i> CEO GMR Airport Eevolopers India
11.20 - 11.40	 <i>Airports as a catalyst for change</i> Vinod Cartic Senior Consultant, Business & Financial Services Frost & Sullivan South Asia Chennai, India
11.40 - 12.15	Thanking note. Conclusion of the conference, followed by Lunch
12.15 - 13.30	Lunch Break
13.30 - 16.00	Business networking

Exhibiton closes at 4.30Pm

General Information

Organized by

The Event Secretariat
Babylon International FZE
P.O.Box 9050, Fujairah, UAE.
Tel: 00971 55 231 9715

In association with

EXPO TAG Kuwait
Al Neama Tower 5th Floor,
Gaber Al Mobarak St., Sharq-Kuwait
Tel. 00965 22468645 - 22417037/8

Contact at the Regency Hotel, Kuwait during the Exhibition period
Ms. Paoula Popova 00971 50 734 4508

Venue :

The Regency Kuwait
Al Bidea, 25 Al Ta'awen Street, Salmiya,
Kuwait, Kuwait 22012, State of Kuwait

Event Dates :

20.10.2015 – 21.10.2015
(Tuesday & Wednesday)

Conference timing:

Conference delegate registration:
09.00hrs - 10.00hrs (all days)

Conference sessions
10.00hrs - 13.00hrs (all days)

Exhibition timings:

10.00hrs – 16.00hrs (all days)

General Guidelines for Exhibitors & Conference Delegates

- 1. Shell Scheme Booth:** Exhibit space, partition with laminated panels, fascia and carpet will be provided.
- 2. Shell scheme Stand Spec:** 9 sqmtr stand and in multiples will be provided with table, chairs, power socket, focus lights, waste bins, carpet and fascia board.
- 3. Open Stands:** Open stands are available in 20sqmt. The Exhibition should construct the stand and to arrange the entire stand requisites for display, furniture, stands, lights and other requirements.

4. Open stand setup arrangements: All exhibitors may contact, the official stand contractor of the bahrainairportforum. Show to assist to setup the exhibition stands. Visit: www.emergingairports.com and visit "Official Stand Contractor" link.

5. Logistics Services: All exhibitors may contact SITE Event Logistics (Freight Forwarder) for the shipping & logistics requirement. Visit: www.emergingairports.com and visit "Official Freight Forwarder" link

6. Exhibitor accepts and acknowledges that they have been assigned a specific location for the exhibit / displays and exhibitor accept the assigned location.

7. Setup of open exhibition stands:The exhibit area will be open and exhibitors may begin stand construction at 10.00hrs on 18th of October 2015 for all stands and the stand construction should ends up before 16.00hrs on the 19th of October 2015 for all open space stands.

8. Shell Scheme Stand Setup: Shell scheme stands are ready of occupation by the exhibitors from 15.00hrs on 19th of Oct.2015.

9. Exhibition Hours: The exhibition will be open, and the exhibitors must staff their booths from 09.30hrs – 16.00hrs on both days.

10. Removal of Exhibits: Exhibitors are allowed to remove the exhibiting materials, display items and dismantling the stands from 16.30hrs on 21st of October 2015 and the removals should be completed before 24.00hrs on 21st of of October 2015. For Exhibits not removed on time, the organizer will remove the exhibits and applicable charges by the hotel for later removal, logistics and removal cost should be paid the exhibitor.

Speakers



H.E. Fawaz A. Al Farah

President
Directorate General of Civil Aviation
State of Kuwait



Engr. Yousef Al-Fouzan

Director General
Directorate General of Civil Aviation
State of Kuwait



Rasha Al Roumi

Chief Executive Officer
Kuwait Airways



Hassan El-Houri

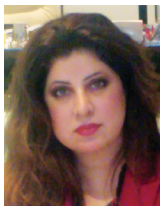
Group Chief Executive Officer
National Aviation Services (NAS)
State of Kuwait

Hassan El-Houry is the Group Chief Executive Officer of National Aviation Services (NAS) – a leading provider of quality airport and aviation services in the Middle East, Indian Subcontinent, and Africa. The company provides comprehensive ground handling solutions (ramp, passenger, and cargo handling), as well as FBO Terminal management, lounge management, meet and assist services, aviation training, aviation security, and travel services to retail customers, as well as some of the world's leading. El-Houry transformed NAS from a local ground handling company into a leading regional airport and aviation services provider. Under his leadership, NAS received numerous awards, including the prestigious "Best Ground Handling Company in Emerging Markets" Award. He spearheaded NAS'



expansion into 16 airports, including Mumbai International Airport, Abu Dhabi International Airport, Ras Al-Khaimah International Airport, Abidjan International Airport, Kabul International Airport, Kigali, and others. After Agility's acquisition of United Projects Company (UPAC) in 2012, he was appointed Chairman of UPAC and its subsidiary Royal Aviation, which owns the Sheikh Saad Terminal in Kuwait. In 2014, El-Houry was honored by the World Economic Forum in Davos as a Young Global Leader for his contributions to aviation and airport services. He holds a Master's Degree in Business Administration (MBA) from the Wharton School of the University of Pennsylvania and a Bachelor's Degree from the American University of Beirut.

Speakers



Talar Faiq

Chief Executive Officer
Erbil International Airport

Madame Talar Faiq took up her role as the Director at Erbil International Airport in August 2010, having joined EIA as Deputy Director in late 2009. Under her leadership the new international airport opened in September 2010 and saw a successful first year of operation with new airlines, cargo carriers and a 39 per cent increase in passenger numbers to 555,714 in the 12 months since 1 September, 2010. The airport continues to grow and has emerged as one of the fastest growing in the Middle East, with traffic up 61 per cent in the first 8 months of 2012 and cargo tonnage plus 67 per cent.

Her contribution was recognised in June 2011 when she was awarded, 'Best Woman in Aviation' at the Emerging Markets Airport Awards, in Dubai.

The Director General is married with one daughter, has devoted her professional career to helping her fellow Kurds and to serving the Kurdistan Regional Government in a variety of roles either in Iraq and her native Kurdistan or in Europe and the UK.

Her career began in travel as an IATA accredited manager in Sullimanyah before she joined the United Nations High Commission for Refugees (UNHCR) where she played a key role in assisting the humanitarian effort to relieve the effects of sanctions. Salih was a key member of the local staff and stayed with the UN in a variety of key positions for nearly ten years before moving to the UK to support the growing Kurdish community there. In 2002, Madame Talar was nominated and assumed the role of 'Ambassador for Peace' at the UN linked International Inter-Religious Federation for World Peace, (IIFWP) in London. From her base in the West Midlands of the UK and the growing Kurdish community there she made her move to London where she took up a role at the International Organisation for Migration (IOM) in 2006.

In 2008, Ms Faiq joined the office of the Kurdistan Regional Government mission to the UK capital. Taking up a role as a senior member of the mission she worked with senior officials of the KRG to liaise with the UK Government and members of Parliament.

Ms Faiq is an accomplished administrator and manager, who has played an important role in supporting the KRG as it, and the region, has emerged from the aftermath of dictatorship in 2003. It is these skills that are brought to bear to deliver her vision, and that of the KRG, to create for the Kurdish people and region, a modern, 21st century centre of excellence at Erbil International Airport.

In her leadership role as Airport Director, Madame Talar has overseen considerable expansion and growth and well as countering the operational and other challenges associated with the current crisis in Iraq. Recently she oversaw the completion of a major new master plan for Erbil International Airport, and hopes in the near future to begin implementation despite the constraints facing Kurdistan.



Ahmed A. Alzabin

Vice Chairman & CEO
Aviation Lease and Finance Co. (ALAFCO)
State of Kuwait

Mr. Alzabin joined ALAFCO in March 2000 and was elected to the Board at the same time. Mr. Alzabin has been working in the aviation industry for 40 years and has extensive experience in aircraft maintenance, leasing, acquisition, financing and sale. Prior to joining ALAFCO, Mr. Alzabin worked for 27 years at Kuwait Airways Corporation in various positions including Deputy Director General for Engineering. Mr. Alzabin graduated from Air Service Training in Scotland and is a licensed aeronautical engineer. Mr. Alzabin was ranked as the top "Business Leader of the Arab World" (November 2012) by Forbes Middle East magazine.

Speakers



SITA

Adonis Succar

Business Development Manager- SITA

Mike Perry has worked in the aviation industry for over 20 years, joining ARINC in 1988 as a Program Manager, providing new software development, network engineering, installation, training and support for the Special Operations Aviation Airbase. In addition to software development and implementation the program included wide area network design, installation and maintenance.

Mike has continuously managed airport special systems design and implementation projects throughout the United States. Following the acquisition by Rockwell Collins, Mike is now Senior Project Director, EMEA.

In this role he is responsible for managing multi-national teams to deliver airport projects throughout the region, including select special systems at both Dubai Terminal 3 and the new Doha International Airport.

Mike is a graduate of the United States Military Academy at West Point. He completed 10 years of service in the United States Army Reserve in addition to 10 years of active duty military service



Pedro Russo

Business Development Manager
ThyssenKrupp Elevator Middle East

Pedro Russo joined ThyssenKrupp Elevator Middle East, in Dubai, more than 3 years ago and during the past 10 years he has been taking on different roles within the ThyssenKrupp Elevator group, in several different countries.

In his current position as Business Development Manager, he is responsible for the company's activities in the areas of Mergers & Acquisitions, Marketing & Communication, as well as other corporate initiatives and activities, throughout the entire Middle East region.

Pedro is an Industrial Engineering & Management graduate, specialized in Enterprises Management, from the Instituto Superior Tecnico (IST) – Universidade Tecnica de Lisboa (UTL), in Portugal.



Honeywell

Amir Emam

Senior Strategic Marketing/Business Development Manager-
Middle East/Africa - Honeywell

Amir Emam has been with Honeywell in the Middle East since 2011. At Honeywell, Mr. Emam was the Regional Avionics Technical Sales Manager for Airlines in the Middle East and India, responsible for increasing Honeywell's Avionics equipage rate in new and existing aircraft. Mr. Emam now heads the Aerospace strategy and business development for the Middle East and Africa. Before arriving to the Middle East, he held numerous positions within Engineering, Marketing and flight testing in North America. He holds an MBA and Electrical Engineering Bachelors from the University of Texas.

Speakers



Kashif Khalid

IATA Campaign Manager, Gulf (UAE, Bahrain, Kuwait, Oman and Qatar)

Kashif Khalid is IATA's campaign manager ,Gulf (UAE, Bahrain, Kuwait, Oman and Qatar) working with all member Airlines, Airports, ANSP's, CAA's, aviation stakeholders and Governments to further IATA's mission and advocacy initiatives.

Formerly he was Head - Assets & Acquisitions at Abu Dhabi Airports, leading the M&A and Airport investments function for the US\$ 11 billion development program of Abu Dhabi's aviation infrastructure. He has worked with Citigroup, Dubai Government, Abu Dhabi Government, and British Airways .

Kashif graduated Magna Cum Laude from New York in International Business & Economics and holds an MS-IB from Columbia. His professional credentials include a CFA, IAP and he has also successfully completed the ACI – Airport Executive Leadership Program (AELP).



Scott Manson

Manager Regional Sales
CISCO

Scott joined Cisco in September 2010 as Regional Manager for Emerging Markets, following his previous role at BMC Software managing joint sales opportunities between BMC Software and CISCO Systems across Europe, Middle East and Africa, in the Data Center and Cloud computing space.

Since moving to Cisco Scott has been focused on selling the Cisco Data Center Application Centric Infrastructure technology proposition across all verticals in the Middle East. He currently manages a team of Data Center Product Sales Specialist, covering Middle East, Turkey and Africa. The focus of the team is to map out for customers the architectural benefits of Cisco's

Data Center proposition and help future proof the direction customers are taking with the strategic investments.

Scott has over 17 years of experience in Information Technology sales and consulting. His technology background includes Data Center management, middleware and application technologies. He is ITIL certified and versed in the principles of Business Service Management (BSM).



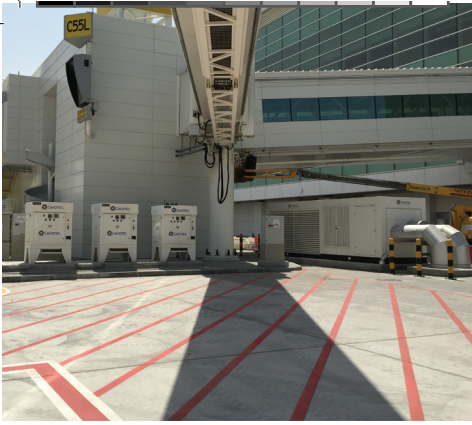
Yakin Dabda

Sales Manager
Cavotec - Middle East

Yakin Dabda joined Cavotec Middle East as an Aviation Sales Manager in 2014.

Graduated in France as Mechanical Engineer and International Business, Yakin has been working in French Airport Sector during 3 years.

Field of expertise is 400hz, PCA system and pits system.



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Tarmac congestion. Pollution. Cable clutter. Long turnaround times. These are what inspired us to develop our unique underfloor ground support system. It consists of pop-up units located near or under parked aircraft – and can be connected to an underground tunnel, for truly efficient delivery of power, air, fuel, water and other services. The result?

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To find out more about Cavotec and our product range, please visit www.cavotec.com



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ALAFCO Aviation Lease and Finance Company, headquartered in Kuwait, is a Sharia'h-based global aircraft leasing company. The company was founded in 1992 by Kuwait Airways Corporation (KAC) and acquired by Kuwait Finance House (KFH) in 2000. In 2006, ALAFCO was listed on the Kuwait Stock Exchange. Today, 53% of ALAFCO is owned by KFH, 11.5% is owned by KAC and the remainder is held by private investors. ALAFCO's main activities are: aircraft operating leases, sale and leaseback of aircraft and aircraft lease management. Currently, ALAFCO's lease portfolio consists of 50 aircraft and its order book consists of orders 117 aircraft.

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Erbil International Airport



Emerging markets always provide a host of challenges that differ from those that can be found in the more mature markets of Western Europe and North America.

And it is true to say that aviation in Iraq brings with it a set of unique challenges that even the other emerging markets of South America, Africa and parts of Asia will find truly difficult to replicate, were that is, they were ever minded to do so.

Security threats posed by ISIS, both on the ground, a national carrier that takes pride in not paying landing fees, and pocketing passenger taxes, expecting host airports, somehow, to miraculously maintain infrastructure and provide facilities, and a regulator in the ICAA that is in urgent need of reform and modernization.

That said, the aviation market in Iraq continues to show signs of life - Fly Baghdad, Al Nasser, Zagros are just some of the entrants to the lucrative domestic market, alongside the ever present Iraqi Airways.

In August 2014, ISIS came within 40 km of Erbil, throughout the hiatus that followed, and the commencement of coalition air operations against the self declared 'caliphate', Erbil International Airport has remained open, and as of November, 2015, continues to operate, nearing capacity on some days.

Erbil International Airport was commissioned in 2004 by the then Prime Minister Nechirvan Barzani, the \$365m airport opened to traffic in September, 2010.

The growth of passenger and cargo traffic at the airport since civilian traffic commenced at Erbil in 2005 has averaged 30%. It is the hiatus of ISIS, the sanctions places on freight movements by the former Maliki government and the on-going financial crisis driven by the Erbil/ Baghdad budget dispute that have caused such growth to pause. Security concerns caused many airlines to suspend operations in 2014 and in March 2015, but now, all airlines, except Etihad have resumed.

In 2012, Director General Talar Faiq, commissioned a new long term plan for the airport. Undertaken by Lufthansa Consulting, the new plans allows for both terminal and cargo expansion and commercial expansion to attract investment and drive growth. The implementation of such plans await a more benign and stable investment environment but if conditions allow, and building on security and stability in the region, Erbil International Airport can be a gateway for growth, trade and prosperity across Northern Iraq and the country as a whole.

Whilst more mature airport markets focus on battles to build new runways and enhance their environmental credentials, as an emerging market airport, Erbil International will focus on enhancing safe and secure operation, to maintain facilities as best it can, in a challenging financial climate and look forward to better times ahead, as a gateway for a prospering region and, we hope, peaceful region and country.

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Designation: President and Managing Director

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Honeywell

Honeywell's Integrated Airport offers a one-stop solution for airport needs. Our Airports Business installs and maintains integrated solutions for building management, security and life safety systems to keep airport terminals worldwide more secure, more productive, and energy-efficient. Our product portfolio also improves airside efficiency and safety, including Airfield Lighting/ALCMS, ASMGCS, VDGs and Electronic Taxiway Navigation Arrays.

With over 19,000 researchers and engineers working in 97 R&D facilities and technology centers worldwide, Honeywell is truly a global technology provider. Honeywell offers a combination of global experience and locally-proven delivery capabilities.

Our intelligent approach to airports focuses on the convergence of airside, terminal and landside solutions. Our end-to-end solutions empower airports to better address tough challenges around safety, security, efficiency and productivity to inspire better airports.

Through a worldwide network of local branch offices, Honeywell has supported over 500 airports worldwide and is known throughout the international aviation industry for innovation, reliability and integrity.

Contact person: George Bou Mitri

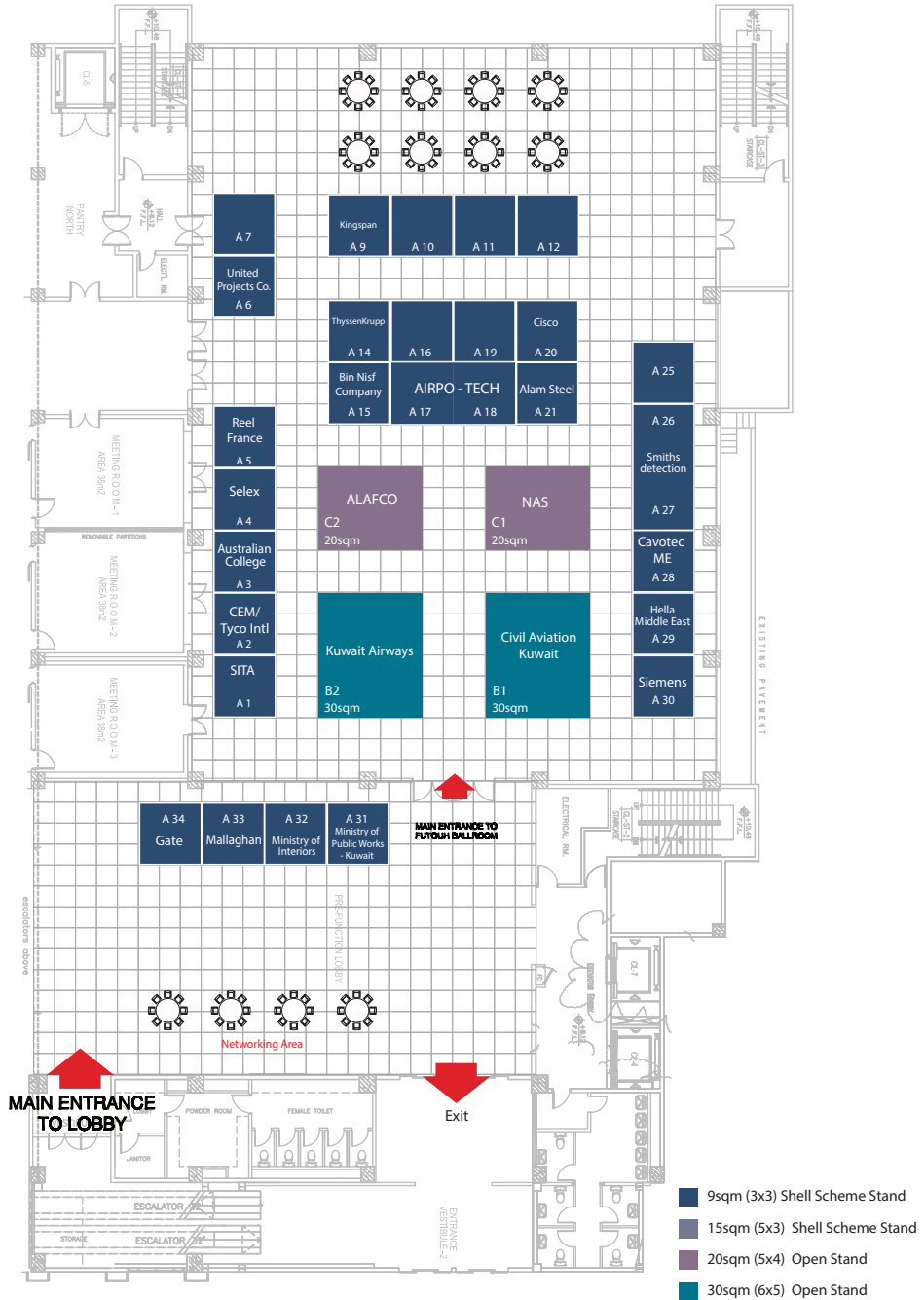
Designation: General Manager

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Email: George.BouMitri@Honeywell.com **Web:** www.honeywell.com



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www.alafco-kw.com info@alafco-kw.com

Exhibitor Profile

Airpo-Tech General Trading LLC



Stand No: A17 - A18

Contact person: Mohamed Gabr

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Address: Office 111, 1st Floor Entrance E, Al Matloob Building, Al Safa 1, Sheikh Zayed Road .

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Airpo-Tech LLC specializes in Aviation Products and Services and specially Ground Support Equipment (GSE), providing Airports and Airlines with a wide range of unique solutions such as Airport Design Consultancy, 400Hz GPU, Preconditioned Air, PIT Systems, Jet Blast Deflectors, Ground Run-Up Enclosures, High Lifters, Paint Hangers, Mobile Terminals and others. With offices in the GCC region including Dubai & Abu Dhabi in the UAE, Muscat in Oman and Doha in Qatar, Riyadh and Jeddah in the K.S.A we are able to offer a comprehensive local service to the aviation industry.

ALAFCO Aviation Lease and Finance Company KSCP

Stand No: C2

Contact person: Khaled Albaloshi / Aysha Al Bahar

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ALAFCO Aviation Lease and Finance Company, headquartered in Kuwait, is a Sharia'h-based global aircraft leasing company. The company was founded in 1992 by Kuwait Airways Corporation (KAC) and acquired by Kuwait Finance House (KFH) in 2000. In 2006, ALAFCO was listed on the Kuwait Stock Exchange. Today, 53% of ALAFCO is owned by KFH, 11.5% is owned by KAC and the remainder is held by private investors. ALAFCO's main activities are: aircraft operating leases, sale and leaseback of aircraft and aircraft lease management. Currently, ALAFCO's lease portfolio consists of 50 aircraft and its order book consists of orders 117 aircraft.

Exhibitor Profile

Alam Steel Industries Company W.L.L.

Stand No: A21

Contact person: Bahaa Zahreddine

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Tel : 00965 188 18 18 , **Fax :** 00965 2461 9800

Email: contact@alamsteel.com **Web:** www.alamsteel.com



Alam Steel Industries Co. is the first steel superstructure manufacturing company in the region, established in Kuwait in 1962 and have branches in Qatar and UAE and customers distributed all over Gulf and Middle East. The company products includes:

- Steel structure on rigid chassis and trailers
- Firefighting vehicle, airfield crash tenders, technical rescue, and anti-riot vehicles through our agreement with WISS-Poland.
- Refueling solutions for aviation, marine and ground fuels through our agreement with Fluid Transfer – UK.
- Ground Support, maintenance and handling equipment for aircrafts through our agreement with Langa Industries - Spain.

The company products serve airports, civil and military defense, municipality & waste management industry, transportation and logistics, oil fields, construction, and more.

Australian College of Kuwait

Stand No: A3

Contact person: Mary Said

Designation: Marketing Coordinator

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The Australian College of Kuwait (ACK) was established to provide internationally recognized and accredited vocational education and training to the Business, Engineering, Aviation and Maritime sectors. It was licensed by the Ministry of Education and Higher Education under Amiri Decree 141/2003 and commenced operation in October 2004.

Since then, ACK has grown to become one of the leading educational institutions in Kuwait, strongly contributing to the employment sector and continuing to produce knowledgeable, skilled and professional candidates for Kuwait's growing economy.

Exhibitor Profile

Cavotec Middle East FZE

Stand No: A28

Contact person: Siva Anand

Designation: Divisional Sales Manager, Aviation

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Web: www.cavotec.com



Cavotec Middle East is a leading supplier of innovative engineering solutions to the GCC and North Africa. We deliver GSE such as 400Hz power supply, air conditioning system (PCAir), water and fuel for aircraft at the gate, inside hangars or at remote parking positions. Our expertise as a complete systems integrator enables us to provide both robust and affordable solutions for airport authorities, consultants and contractors that rely on us for the latest in GSE design and SAS on the apron.

A demonstrable emphasis on quality and close customer collaboration makes Cavotec's systems for 400Hz, PCAir and integrated airport fueling systems a clear choice for industry operators around the world.

Cavotec Middle East is part of global engineering group Cavotec SA, active worldwide in airports, ports, mines, tunnels and general industry. With manufacturing centers of excellence in both the United States and Europe, Cavotec delivers sustainable and cost-effective solutions in demanding climates worldwide. Our longstanding tradition of designing and manufacturing high quality and reliable systems is unparalleled.

CEM Systems

Stand No: A2

Contact person: Philip Verner

Designation: Regional Sales Director

Address: 195 Airport Road West

Belfast, Northern Ireland, BT3 9ED

Tel : 0044(0) 2890 45 6767

Email: cem.sales@tycoint.com **Web:** www.cemsys.com



CEM Systems, a brand of Tyco Security Products, has over 25 years of experience working with airports and has the industry's only airport specific access control and integrated security management system – CEM AC2000 Airport.

CEM AC2000 Airport system is supported by CEM's industry leading hardware which features a range of high-end technology including Power over Ethernet access control, portable access control and intelligent edge devices.

CEM secures countless airports around the world including Heathrow Airport, Hong Kong International Airport, Indira Gandhi Airport, Dubai International Airport (Terminal 3, Concourse 3), and Vancouver International Airport.

Exhibitor Profile

Cisco Systems

Stand No: A20

Contact person: Habib Boulos

Designation: Account Manager

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Cisco (NASDAQ: CSCO) is the worldwide leader in IT that helps companies seize the opportunities of tomorrow by proving that amazing things can happen when you connect the previously unconnected. At Cisco customers come first and an integral part of our DNA is creating long-lasting customer partnerships and working with them to identify their needs and provide solutions that support their success. The concept of solutions being driven to address specific customer challenges has been with Cisco since its inception. Cisco is shaping the future of the Internet by creating unprecedented value and opportunity for our customers, employees, investors and ecosystem partners.

Information about Cisco can be found at <http://www.cisco.com>. For on-going news, please go to <http://thenetwork.cisco.com>

GATE

Stand No: A33

Contact person: Charles Ghanem

Designation: Manager

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Fax : 00322 8502078

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Web: www.gategse.com



GATE is specialized in the design, production, distribution, and after-sale support of ground support equipment. The company offers a Full range of GSE including aircraft passenger stairs; baggage tractors and belt loaders; ASU, ACU; aircraft tractors; cargo loaders; catering trucks and Ambulift, water and lavatory service vehicles, Aircraft Towbars, Container Dollies, and Baggage Dollies.

The company's customers include airlines, airports, cargo airlines, ground handlers, and military organizations worldwide. GATE has won the award for the Best GSE manufacturer of the Year.

Exhibitor Profile

GULF COMPUTER SUPPORT SYSTEMS LLC

Stand No: A17-A18

Contact person: Unni KC

Designation: Operations Manager

Address: Office 111, 1st Floor Entrance E,
Al Matloob Building, Al Safa 1, Sheikh Zayed Road
P.O. Box 3131, Dubai, U.A.E.

Tel : 009714 3806010 **Fax:** 009714 3806160

Email: unni.kc@gcss.ae **Web:** www.gcss.ae



GCSS specializes in building Data Centers, providing Telecom Environmental Equipment, Uninterruptible Power Supply (UPS), DC Chargers/Rectifiers and Raised Access Flooring and is actively involved in the construction industry throughout the Arabian Gulf. The company represents leading international leading brands* such as: TATE Raised Access Floors, Protek Under floor Air Conditioning System / AirFixture® Under Floor Air Delivery System, STULZ Close Control Air conditioning, MGE UPS Systems, BENNING AC/DC Power Supply, Lampertz IT Security Safes, TTK Digital Liquid Leak Detection System, AST Modular Data Centers, Soft DB Sound Masking Systems, WAGNER Fire Prevention systems.

Hella KGaA Hueck & Co.

Stand No: A29

Contact person: Malek Hussami

Designation: Regional Sales Manager – Middle East

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Web: www.hella.com/airportlighting



Hella is a Global independent family-owned company with more than 28,000 employees at 70 locations in more than 30 countries. The Hella group develops and manufactures lighting and electronics components and systems for the several industries from Automotive, to indoor lighting, street lighting and Airport lighting.

With more than 5000 employees working in research and development, hella is one of the most important innovation drives in LED.

Hella offers Wide range of innovative airfield Lighting, which was developed in close cooperation with various international airports- their individual requirements, characteristics and needs regarding airport lighting are taken into account and serve the basis for further developments in Airport Lighting sector. More than 10,000 LED lights from Approach, Runway and taxiway are currently in use by many airports and operating under different environment around the world.

The product portfolio includes elevated and inset lights for runways, taxiways as well as signs. Thanks to the use of the latest LED technology. Hella airport lighting carry high savings in energy and maintenance costs, when compared to traditional halogen lights.

Exhibitor Profile

Kingspan Insulated Panels Manufacturing LLC

Stand No: A9

Contact person: James Kelly

Designation: Sales Director

Address: Dubai Investments Park, Dubai, UAE

Tel: 00971 (0) 4 8854 232, **Fax :** 00971 (0) 4 8854 223

Email: info@kingspanpanels.ae

Web: www.kingspanpanels.ae



Kingspan Insulated Panels LLC is a key player within the Airports Industry, as well as it is one of the leading manufacturers of Standing Seam & Building Envelope Solutions. Our reputation for technical excellence and manufacturing precision has been built over three decades of extensive experience in successfully delivering multi-million dollar Airports & Infrastructure projects, throughout the MENA Region, Indian sub-continent, Africa and Asia Pacific.

Our KingZip SF Standing Seam System allows designers and specifiers to create the highest performing buildings, in terms of thermal efficiency, acoustic properties and weather proofing, while at the same time offering unlimited design flexibility to achieve architectural design excellence.

Mallaghan Engineering Ltd

Stand No: A32

Contact person: Eamonn Maguire

Designation: Regional Sales Manager

Middle East and North Africa

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Email: eamonn@mallaghan.co.uk **Web:** www.mallaghan.co.uk



Mallaghan Engineering Ltd is one of the fastest-growing Airport Ground Support Equipment (GSE) Manufacturers worldwide. Mallaghan produce a vast range of highly acclaimed GSE products to an ever-expanding global network of customers.

All products are tailored to the customers' own specific requirements and with elite expertise in the field of engineering sciences. Mallaghan ensures all equipment is at the fore of advanced technologies. The complete Product Range conforms to all IATA / AHM regulations and EC Directives as well as the company being ISO 9001:2008 certified.

Products / Services

Supplier of ground support equipment for the Aviation Industry including:

- Self Propelled Stairs, (Eurostair HR, MR and Eurostair 2000)
- Towable Stairs, (Tristair LR, MR, and HR)
- Toilet and Water Service Trucks (TSU/WSU 1000,3000 and 4500)
- Catering Trucks, (Full Cab, Half Cab and Drop Cab)
- Cabin Cleaning Trucks,
- Medical Lifts – Ambulifts / PRM Vehicles,
- Aircraft De-Icers and Aircraft Washers
- Maintenance Platforms
- Bendi-Belts (Baggage Loaders)
- Fuel Bowers for GSE Equipment

Exhibitor Profile

Ministry of Public Works

Stand No: A31

Contact person: Ahmed Al Mutairy

Designation: Director of Public relations Department

Address: South Al Surra- Ministries Area, Kuwait

Tel : 00965 25385532, **Fax :** 00965 25395532

Web: www.mpw.gov.kw



Works Department was established in 1945, the Ministry of Public Works with all technical and administrative bodies have contributed to the renaissance of Kuwait significantly, it offers its services to all bodies, institutions and ministries in the country and its achievements Bayan Palace, which is a wonderful piece of art in its design and its creation and the Great Mosque of State Engineering , and the National Assembly, and a complex of ministries, which includes six ministries facilitated spend transactions of the citizens, and the building of the Foreign Ministry, and the Museum of Kuwait National celestial dome, and complex radio and television, and Qasraladl which includes various courts, and the port of Kuwait, and the international airport and other structures that stand witness to what The ministry of their efforts.

National Aviation Services

Stand No: C1

Contact person: Orkun Altintas

Designation: Senior Manager Business Development

Address: P.O. Box 301, Farwaniya, 81014, Kuwait

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Web: www.nascorporate.com



National Aviation Services (NAS) is the fastest growing aviation services provider in emerging markets. Founded in Kuwait in 2003, NAS has transformed into a leading airports service provider with a presence across regions. Currently present in the Middle East, Africa and South Asia, NAS also became one of the first ground handlers globally to obtain the ISAGO certification. With 6,000 employees serving most of the world's leading airlines, our portfolio of services include Ramp and Passenger Services, Cargo Handling, Engineering Services and Line Maintenance, Airport Technologies, Fixed Base Operations, Aviation Training Center, Travel Agency and the Pearl Assist product which includes lounges and meet and assist services across the company's network.

Reel SAS France - Abdullah Bastaki Aviation Consulting Office

Stand No: A5

Contact person: Joseph Moussallem

Designation: Area Manager ME

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Web: www.reel.fr/en



Created in 1946, REEL is specialized in the design, manufacturing, commissioning and maintenance of lifting and handling equipment. The Group has experienced significant international growth, thereby reinforcing its position in several key industrial sectors. Focused on its core business, the Group offers a complete range of services from design to maintenance for each sector.

Present on four continents

> Over 1,800 employees in the Group

> Average annual growth has topped 15% over the past 12 years

Selex ES S.p.A.

Stand No: A4

Contact person: Simonetta Di Domenico

Designation: ATM & Airports Marketing Manager

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Web: www.selex-es.com



Finmeccanica - Selex ES is an international leader in electronic and information solutions for defence, aerospace, space, security, high-integrity surveillance, network management, information security and mission-essential services. In particular in the airport, ATC, secure communication and security domain Selex ES is a single entity of proven expertise to supply specific systems or turnkey solutions delivering operational effectiveness and guaranteeing improved performance, reliability, service continuity and efficiency. With a workforce of 16,500 people and total revenues in excess of €3.5 billion, Selex ES is entrusted by its customers and partners to deliver solutions for a safer and more secure society.

Exhibitor Profile

Siemens

Stand No: A30

Contact person: Salah Ghanem

Designation: Head of Business Development

Address: SD (Middle East) LLC, Al Moosa Business Center,
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Siemens Postal, Parcel & Airport Logistics GmbH (SPPAL) is a successful provider in the field of Baggage and Cargo Handling Systems. SPPAL main customers include numerous large international airports and airlines worldwide. SPPAL offers airports and airlines a comprehensive portfolio to support with their development plans to handle the growing passenger and cargo capacities. The innovative portfolio covers the handling process for baggage and cargo and related IT solutions. Fast track turnkey passenger terminal solutions and airport IT systems complement the offering. Customers can rely on a complete range of services, from planning, design, installation, commissioning, to training and maintenance as well as upgrades and modernization throughout a solution's lifecycle.

SITA

Stand No: A1

Contact person: Yahya Kabbani

Designation: Senior Account Manager

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SITA is the number one ICT provider to airports around the world and we are dedicated to making them more technologically innovative. Our wide experience means we understand the complexities and pressures of running an airport. Every day, we help airports become more innovative, increase their competitiveness, accelerate their growth, and strengthen the loyalty of their passengers. SITA has the broadest portfolio of airport specific technology solutions which address all operational areas.

Visit the SITA booth at the Emerging Airports Conference and Exhibition (EACE) and experience smart technology for smarter airports. For more information, visit: www.sita.aero

Exhibitor Profile

Smiths Detection M.E. FZE

Stand No: A26 - A27

Contact person: Paul Baker

Designation: Managing Director

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Fax: 00971 4 2998200

Email: Middleeast@smithsdetection.com

Web: www.smithsdetection.com

smiths detection

bringing technology to life

Smiths Detection, part of Smiths Group, equips customers around the world with high integrity solutions to safeguard society, protect life and support the free flow of trade. It has developed government regulated advanced technologies to detect and identify dangerous or illegal materials, contraband, and constantly evolving chemical, biological, radiological, nuclear and explosive (CBRNE) materials. Its range of threat detection equipment includes powerful X-ray screening systems (more than 75,000 systems have been supplied globally), trace detectors, chemical agent detectors and identifiers and body screening systems which are used extensively in transportation, critical infrastructure, ports and borders, military and emergency responder markets.

ThyssenKrupp Elevator Shuaib Trading Co. W.L.L.

Stand No: A14

Contact person: Lama Al-Khateeb / Pedro Russo

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Email: lama.al-khateeb@thyssenkrupp.com / pedro.russo@thyssenkrupp.com

Web: www.thyssenkrupp-elevator.com



The Elevator Technology business area brings together the ThyssenKrupp Group's global activities in passenger transportation systems. With sales of 6.4 billion euros in fiscal 2013/2014 and customers in 150 countries, ThyssenKrupp Elevator is one of the world's leading elevator companies. With more than 50,000 highly skilled employees, the company offers innovative and energy-efficient products designed to meet customers' individual requirements. The portfolio includes passenger and freight elevators, escalators and moving walks, passenger boarding bridges, stair and platform lifts as well as tailored service solutions for all products. Over 900 locations around the world provide an extensive sales and service network to guarantee closeness to customers.

Exhibitor Profile

The Trading & Industrial Equipment Company W.I.I.

Stand No: A15

Contact person: Khaled S. Al-Nisf

Designation: C.E.O

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Tel : 00965 24819188 / 24819190 **Fax:** 00965 24810387

Email: tieco@tiecokuwait.com

Web: www.tiecokuwait.com



The Trading & Industrial Equipment Co. (TIECO) was established in 1964 and it is one of the major and oldest company in the "AL-NISF" Group of Companies.

TIECO'S paid up capital is US\$ 3.7 Million with an annual turnover of US\$ 25 Million.

TIECO has been representing several international Companies such as Perkins Engines Co, Ingersoll-Rand International Ltd, Massey Ferguson, Sullair USA, Hyster Europe, Dresser-Rand, Power Link Machinery Co (UK/China), Baker Petrolite, etc, for more than 50 years.

TIECO also provides a comprehensive "After Sales Service" to the clients with prompt delivery of Spare Parts and provision of equipment back-up support.

United Projects for Aviation Services Company

Stand No: A6

Contact person: Aseel Al-Haddad

Designation: Administration Assistant – Operations Department

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شركة المشاريع المتحدة
للخدمات الجوية | شركة مسجلة
UNITED PROJECTS CO.
For Aviation Services | K.S.C.P



UPAC (United Projects for Aviation Services Company) is a full-service commercial real estate development and facilities management company that has been operating in Kuwait since 2000.

We partner with land developers, investors, government entities and business project entrepreneurs to turn nascent business plans into successful commercial enterprises.

UPAC generates annual revenue of more than 11 million KD and is traded on the Kuwait Stock Exchange.

5th Annual



Annual Emerging Markets Airports Awards

The 5th annual edition of Emerging Markets Airports Awards (EMAA) will be held in State of Kuwait on the 20th of October 2015 at The Regency Hotel.

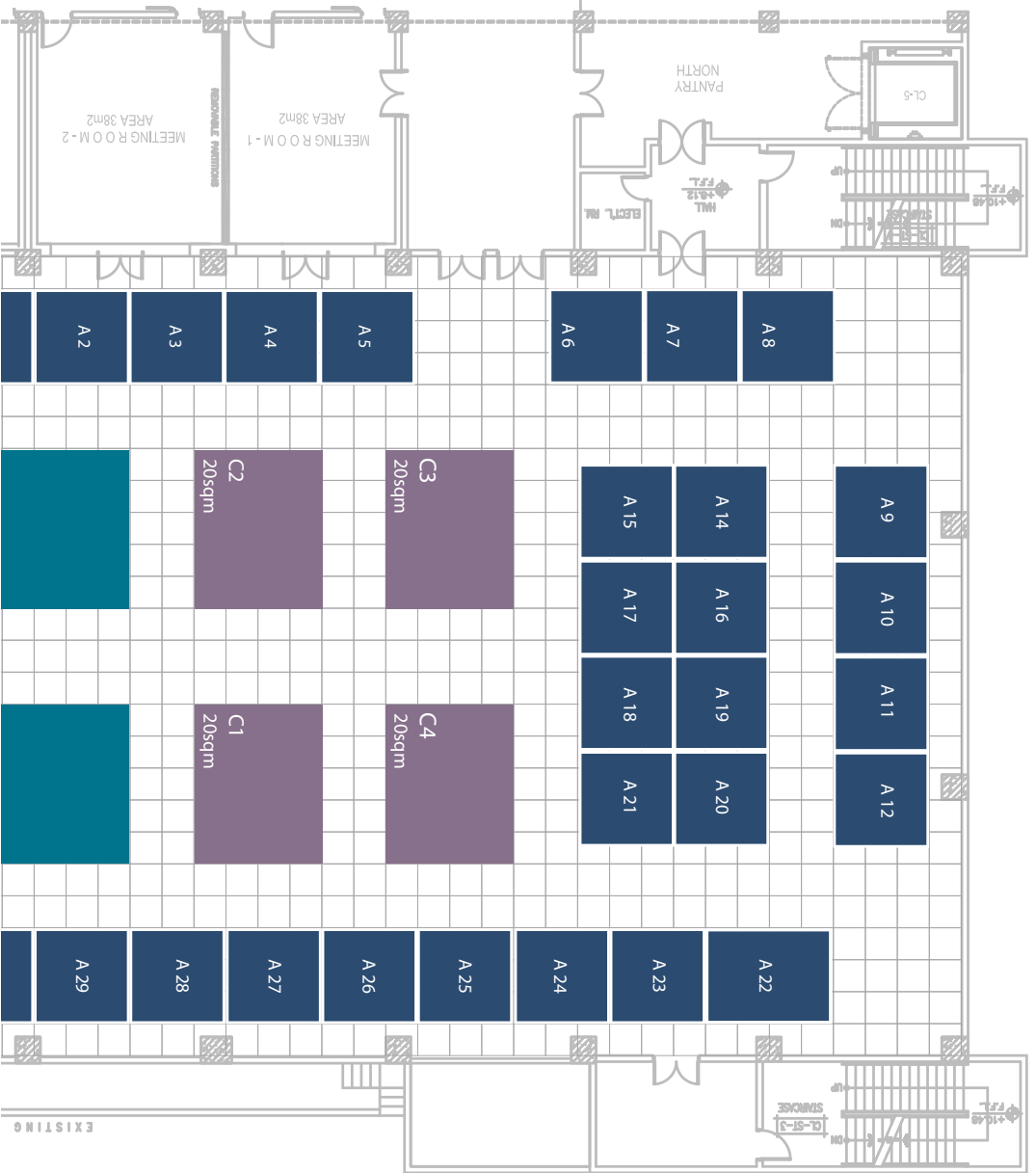
The EMA Awards are the most prestigious and coveted awards to recognise product and service quality across the Emerging Markets airport industry . EMA Awards are one of the world's unique Airports awards events and will honor 9 categories of airports excellence purely selected on merit by our excellent panel of advisors and some prominent journalists

- **Life Time Achievement Award**
- **Airport Personality of 2014**
- **Best Aviation CEO of 2014**
- **Women in Aviation 2014**
- **Best Ground Handling Company in Emerging Markets Award-2014**
- **Best Emerging Airports IT service Provider in 2014**
- **Best Airports Security Service Provider in 2014**
- **Best Emerging Airports Ground handling Equipment Supplier in 2014**



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